



KM Trans Logistics

**On-time delivery
with a commitment
to safety.**



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About Us

Founded in **1988** as a family-owned business, K M Trans Logistics (P) Ltd., formerly known as *Kundanmal Mukanmal Traders (P) Ltd.*, is a Jaipur based IBA-approved and **ISO 9001:2015** certified transporter - known for providing customer-oriented quality logistics services.

34 years of experience in the **logistics and transportation** industry.

Recognized as one of the top **three** car and steel transporters in India - leading the market with our timely and damage-free delivery.

Because of our utmost dedication and expertise in the field, we have been associated with many renowned brands, we cater:

95%
Car & Tractor manufacturers in India.

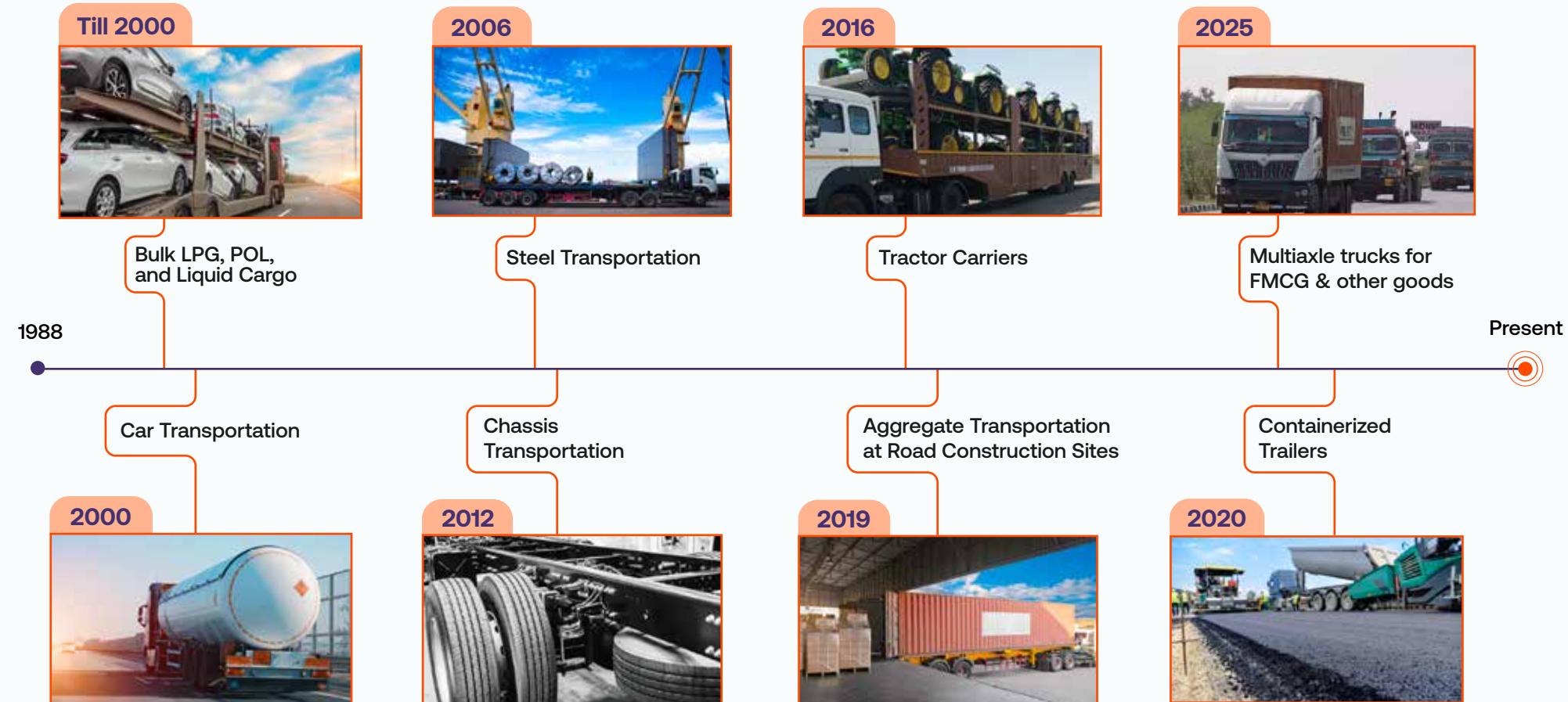
05
Top Steel manufacturers in India.

100+
Other customers across India



Our Story of Growth

In this long journey of becoming one of the leading names in the logistics and transport industry, we have crossed many small yet significant milestones.

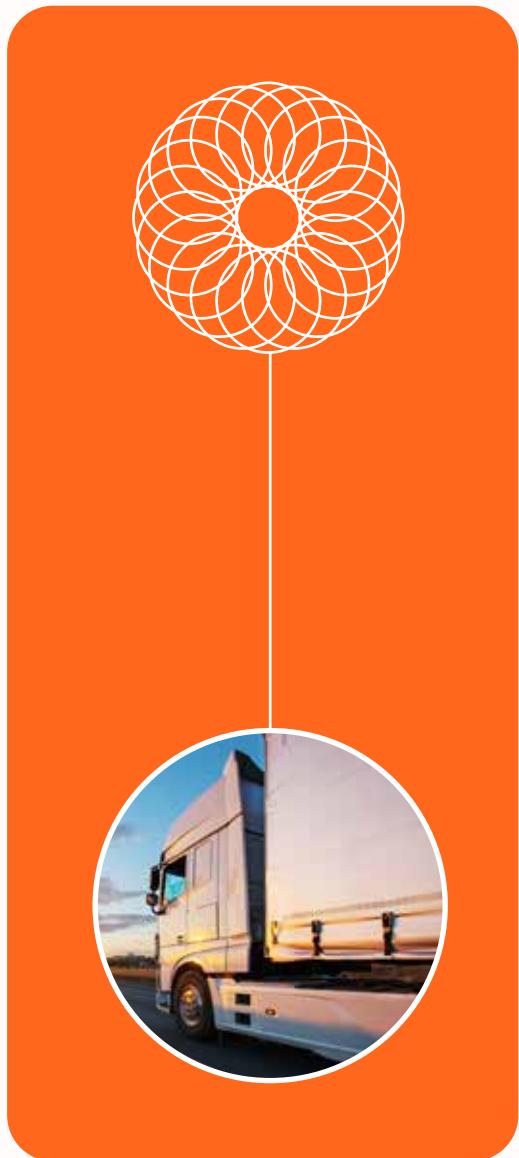


Mission

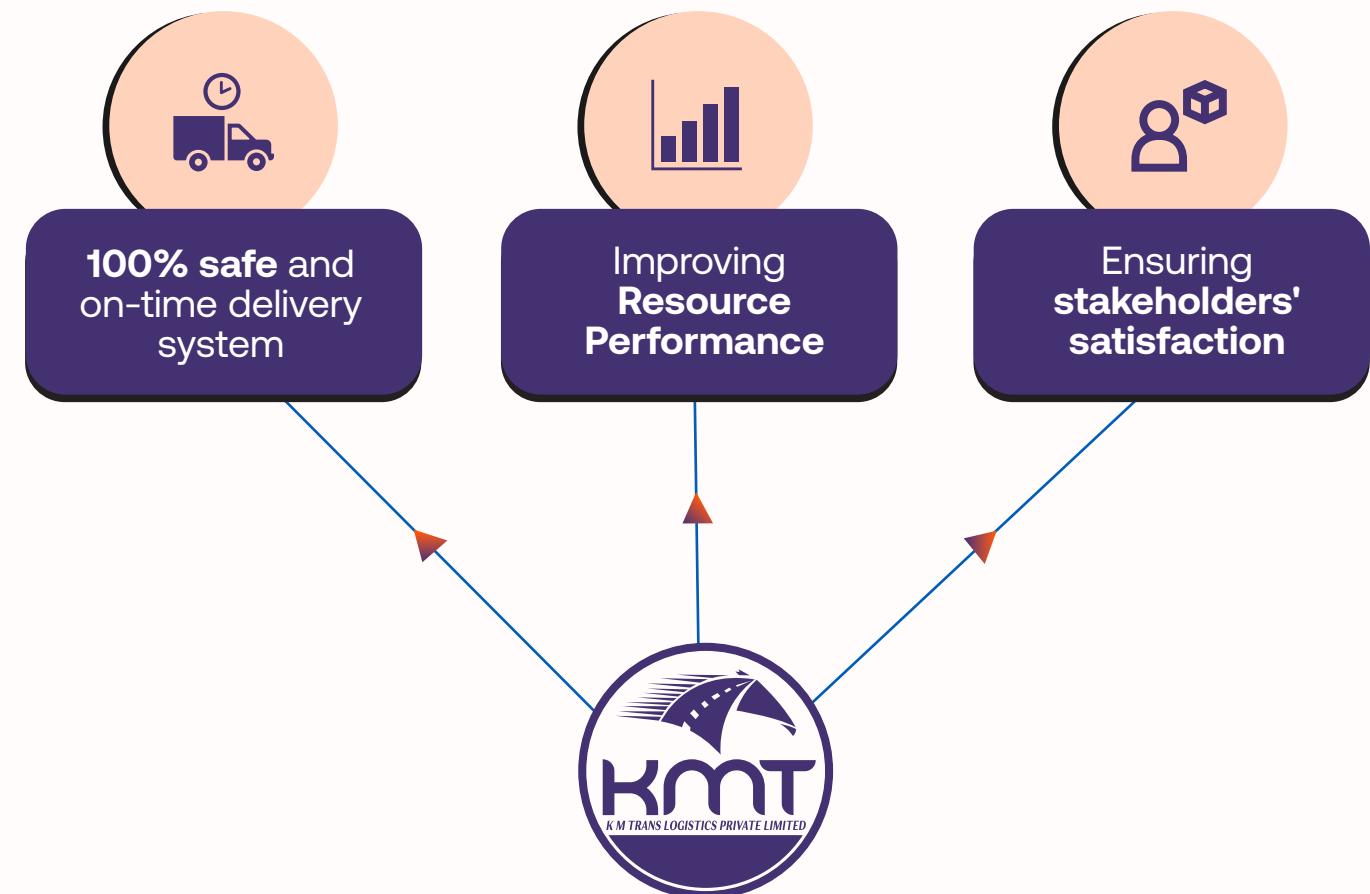
Our mission is to become the leaders in the logistics industry with state of art infrastructure, helping create a better future-through logistics.



Vision



Our vision is to create a 100% safe and on-time delivery system by constantly improving resource performance while ensuring stakeholders' satisfaction.

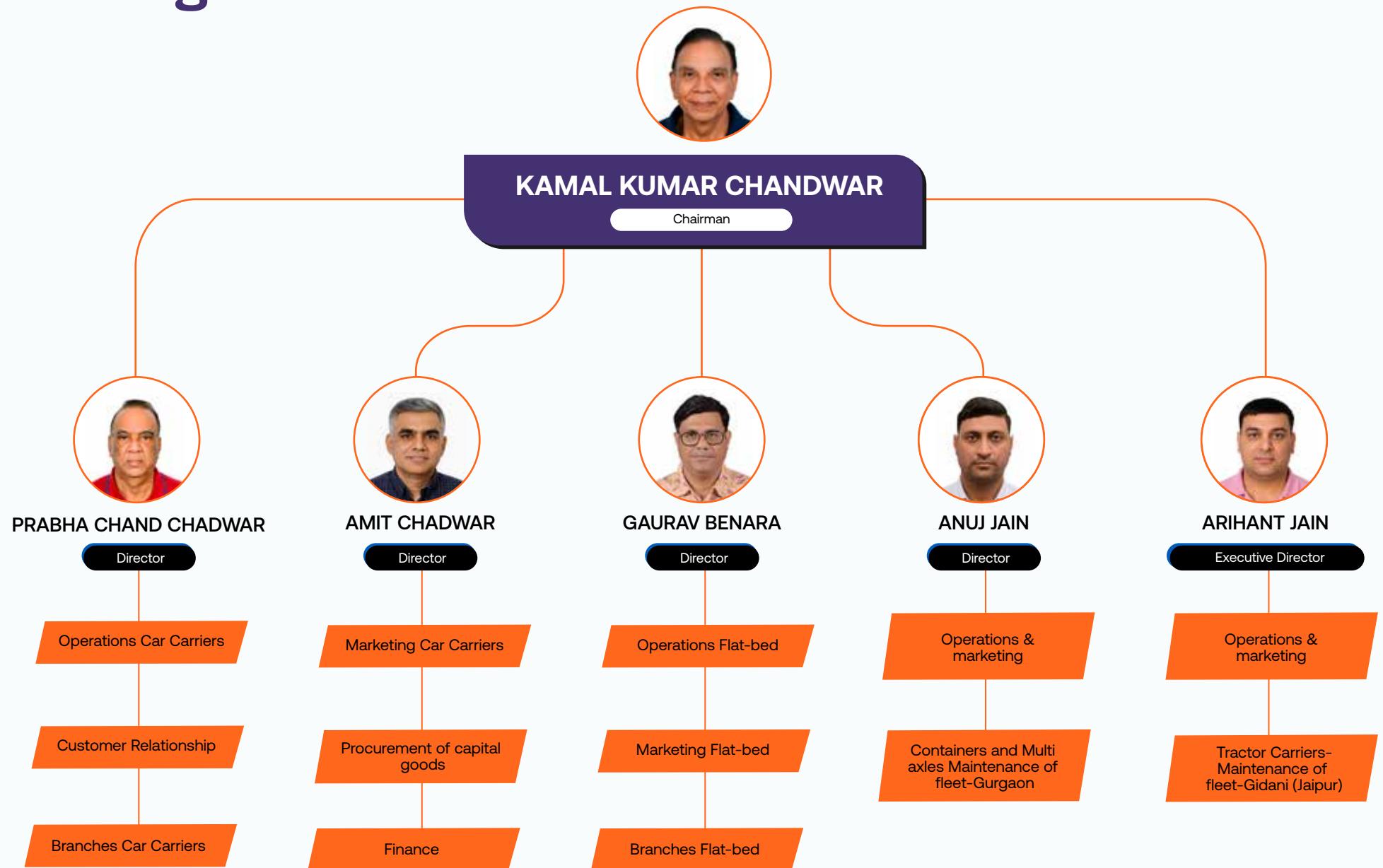


Our Values

We believe in creating a ***working system*** with values at its core.

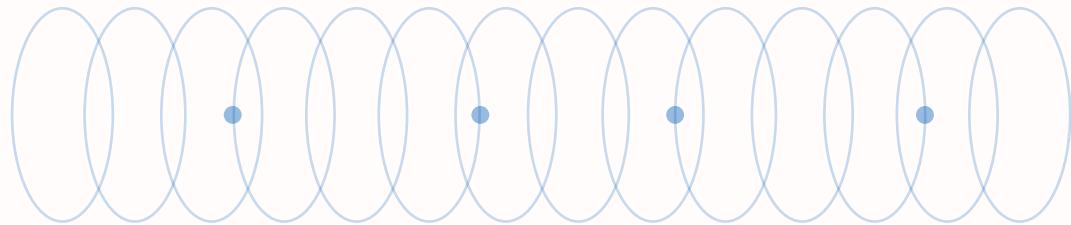


Our Organization



Our Technology

Our **strength** is a work system based on the strong **crux of the latest technology** that enables us to provide the best to our clients. This includes -



01

02

03

04



Best-in-class infrastructure of information and technology, integrated with in-house developed software for 360° maintenance of stores, tires, accounts, driver data, analytics, and tracking.



Advanced management solutions, including VoIP, HRMS, inventory management, fleet operations, and a 24-hour monitoring system to ensure efficiency and compliance.



Use of AI & ML to enhance productivity and ensure safety using Driver Fatigue Monitoring System(DFMS)



We have maximum number of Air suspension trailers for steel and maximum number of curtain trailers for Car carriers.

Our Technology



05



Inhouse OEM approved workshops authorized to do periodic maintainance and scheduled services.

06



Advanced Tools like RFID Tyre tags and paperless workshop management systems etc.

07

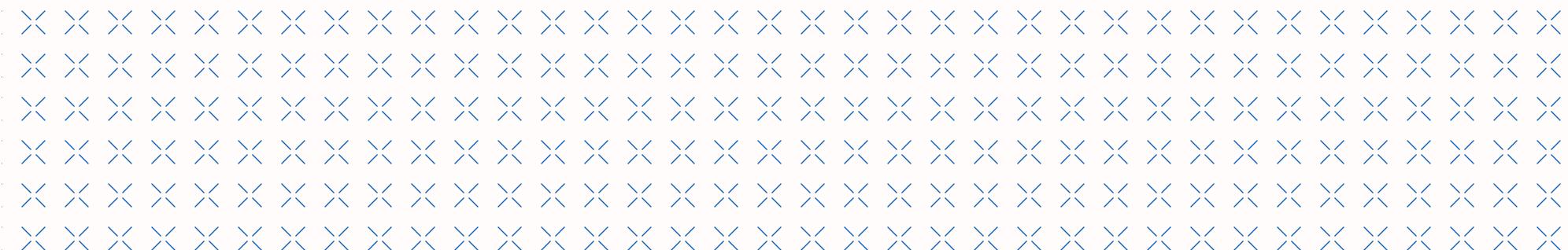


All major players like TATA, Ashok Leyland, & Eicher approved benchmark workshops in Gidani & Gurgaon ensure minimal downtime for fleet repairs.

08

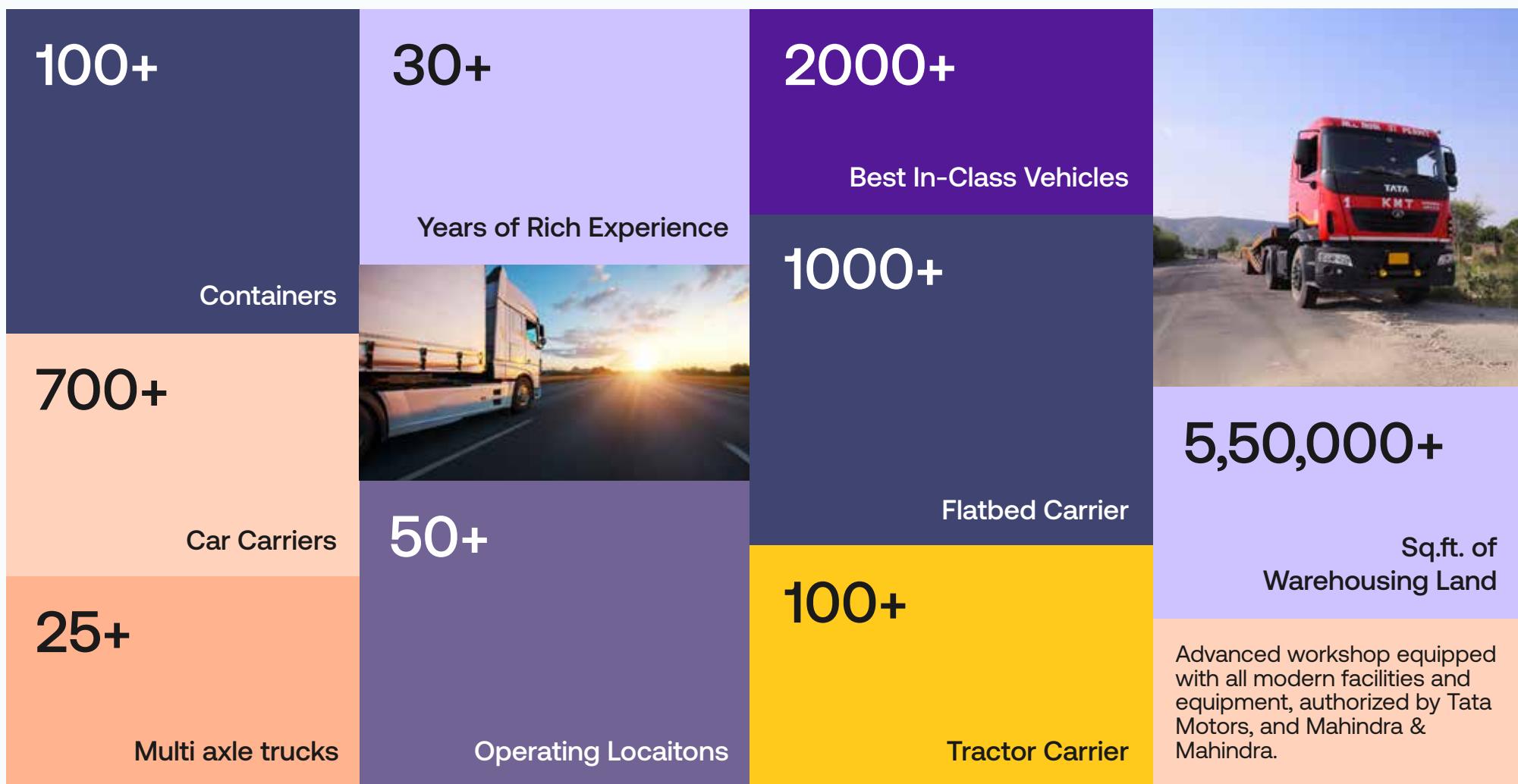


ABS technology in 90% of our fleet, rapidly advancing towards 100% & Telematics technology in entire fleet.



Our Infrastructure

We boast a rich **infrastructure** that equips us to cater to our clients' specific needs.



Our Operations

All our fleet is **CMVR** adhered.

01



Our oldest Flat-bed trailer is a **TATA 4018** manufactured in 2018.

02



Our oldest car-carrier trailer is a **TATA 4018** manufactured in 2019.

03

AI supervisors and drivers use mobile apps for accurate data capture, loading/unloading, and **en-route incident claims**.

06

Our trailers run more than **10 million km/month** month, serving clients across the country with an average run of **7.1 lac km/day**.

05



04

We have the highest **Air Suspension Trailers** in India.

Driving Safety & Reliability

At KMT, **safety is our top priority**. In the last three years, major incidents have reduced by **88.5% (from 52 to 6)**, and minor incidents have dropped by **78.2% (from 335 to 73)**. This reflects our commitment to stricter safety protocols, advanced driver training, and proactive vehicle maintenance.



Workforce Training & Management

We are a well-connected team of motivated people who don't take growth as a linear path but as a multi-dimensional approach. Thus, we grow, communicate, and care about each other to create a healthy workforce system.

We Grow

We have a **dedicated team of in-house trainers** to ensure a full-fledged growth system.

This includes drivers' training with **Defensive Driving Training Sessions**, Practical Driver Evaluation Tests, Education Programs, etc.

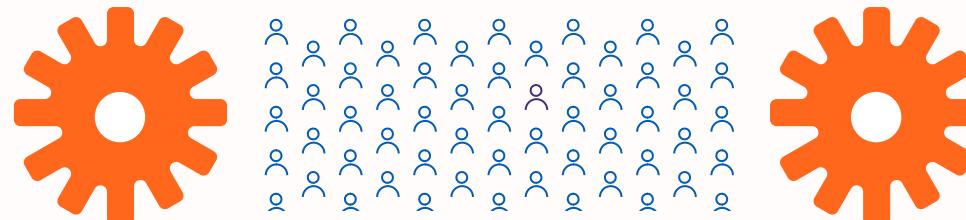
Additionally, we provide **Psycho-Physical tests** including Refraction, Extraocular Motility Test, Stereopsis and Contrast Sensitivity Function Test, etc. to ensure our drivers' mental-cognitive wellbeing and productivity.

Besides, we provide daily **AV and on-vehicle training** which is mandatory for all drivers.

We believe that the Defensive Driving Test is essential for our **management staff** as well. Thus, we conduct this test for them as well.

With **simulator skill assessment**, we ensure having a highly-skilled team.

And **one-on-one counseling** for every member boosts the efficiency of the team.



Workforce Training & Management



Workforce Training & Management



We Connect

- A monthly newsletter is published and shared that features our members' growth stories and achievements of their family members to encourage and connect the team as a large family.
- We encourage our employees to share their ideas for different engagements.
- We have a system where everyone can freely share their inhibitions and doubts so that we can create a clear communication channel among the team members.
- Healthcare and eye check-up camps are frequently organised for our employees.
- Technical teams are trained by various vendors to improve the team's efficiency.



Driver Safety Management System

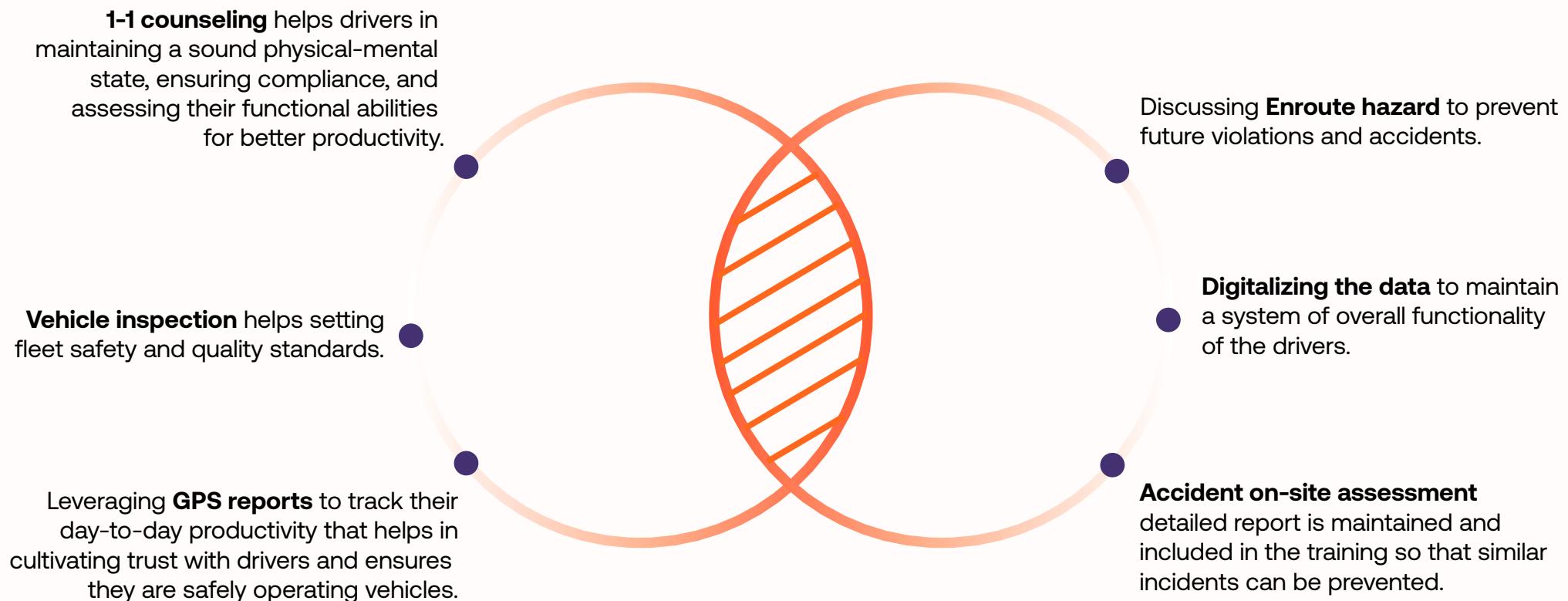
At **KMT**, we consciously take steps to ensure a safe, productive, and satisfactory delivery system by leveraging the fleet data to bring healthy drivers' behavioural change for addressing **long term sustainable goals**.

To serve this purpose, we have a tie up with **Cholamandalam MS** risk services that evaluate and suggest improvements.



Approach & Process

The following crucial points are kept in the core of the **DMS process**.



Advantages

Implementing a **driver safety management system** lets us comprehensively connect with our drivers while increasing their productivity and the overall safety of assets. In brief, it -



Helps in creating **road safety awareness** amongst drivers.



Enables the drivers to carry a **safe operation** on every trip and reduce the violations done by drivers which leads to fatal road accidents.



Monitors their behavior through GPS and depending upon that change their behavior by regular counseling at regular intervals.

Our Network

90%

state presence in India

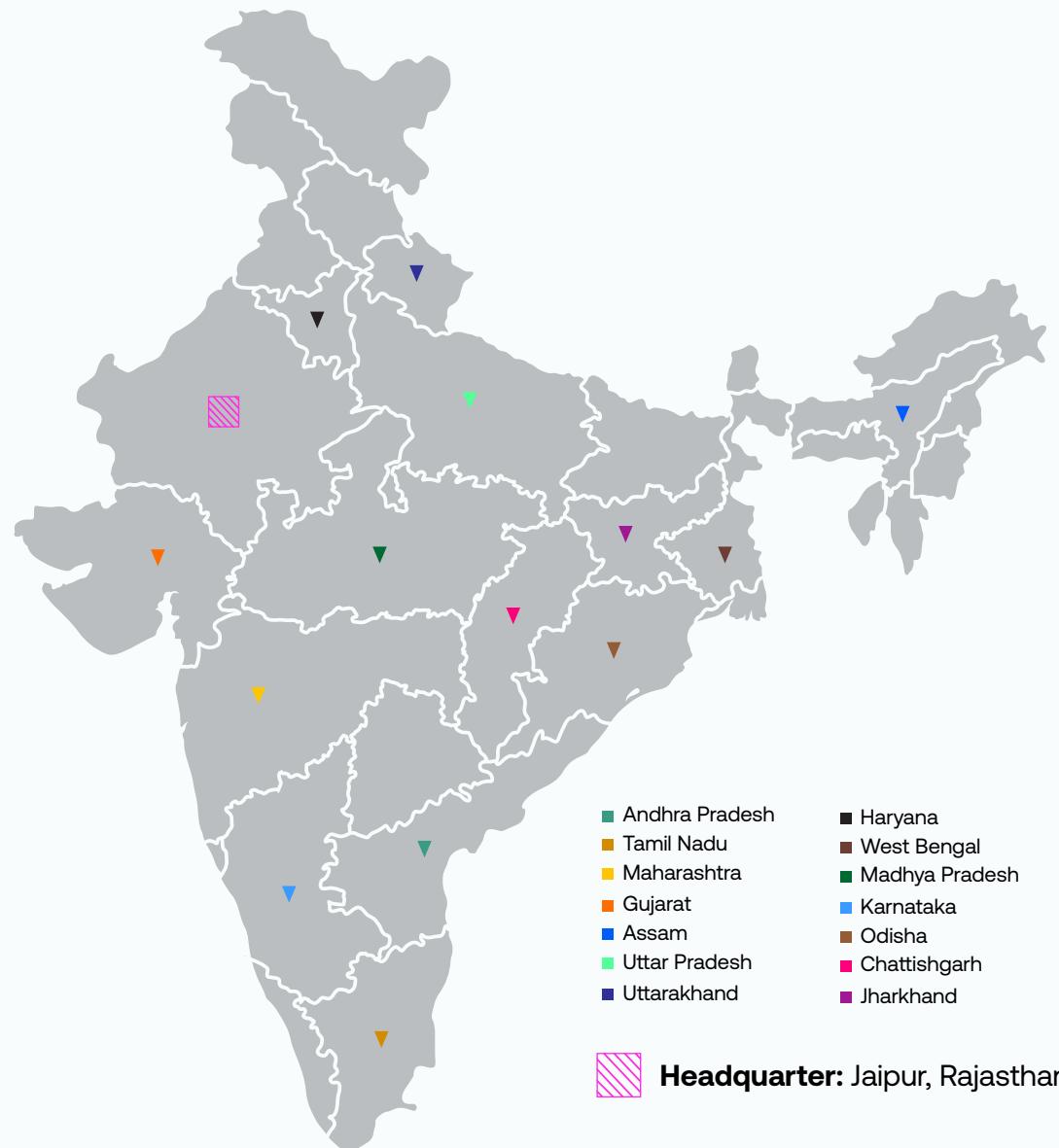
 50+
Branches

 32
Loading Stations

 80
Supporting
Stations

 04
Administrative
Clusters

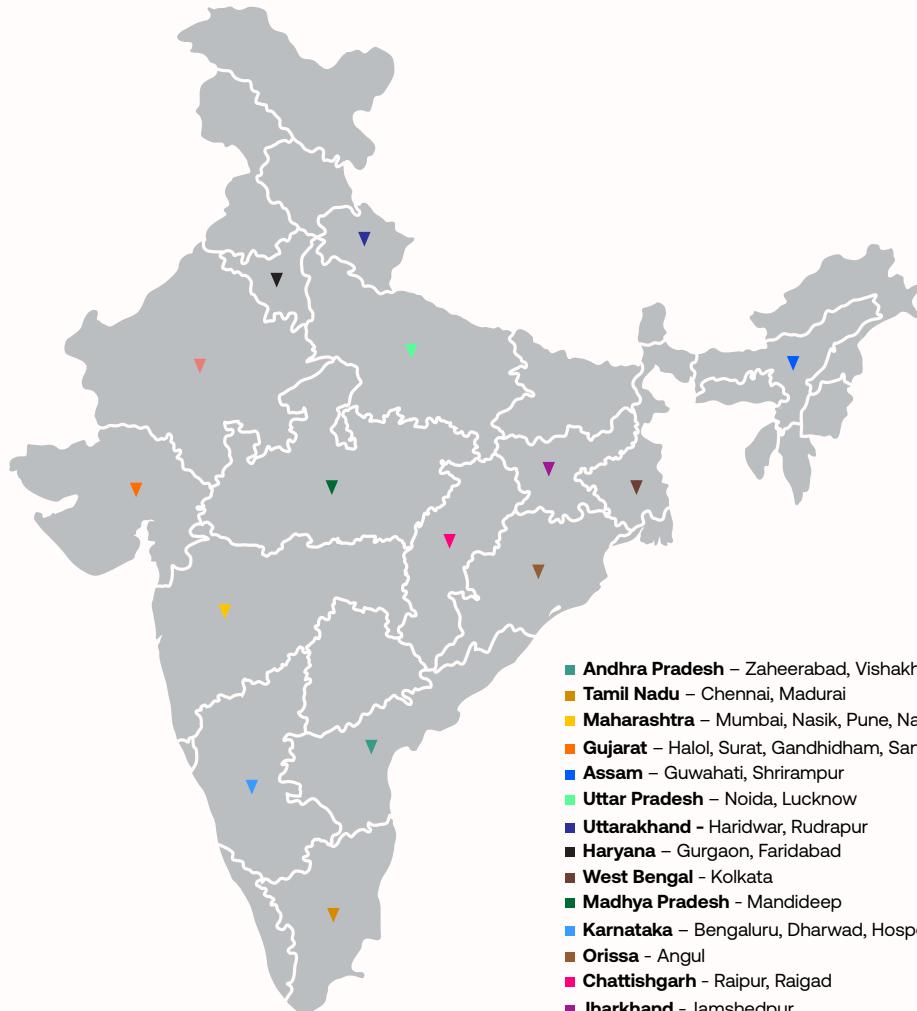
Additionally, a state of the art maintenance facility built at **Gidani** ensures a minimum period to hit the roads for the fleet in case of any fault.



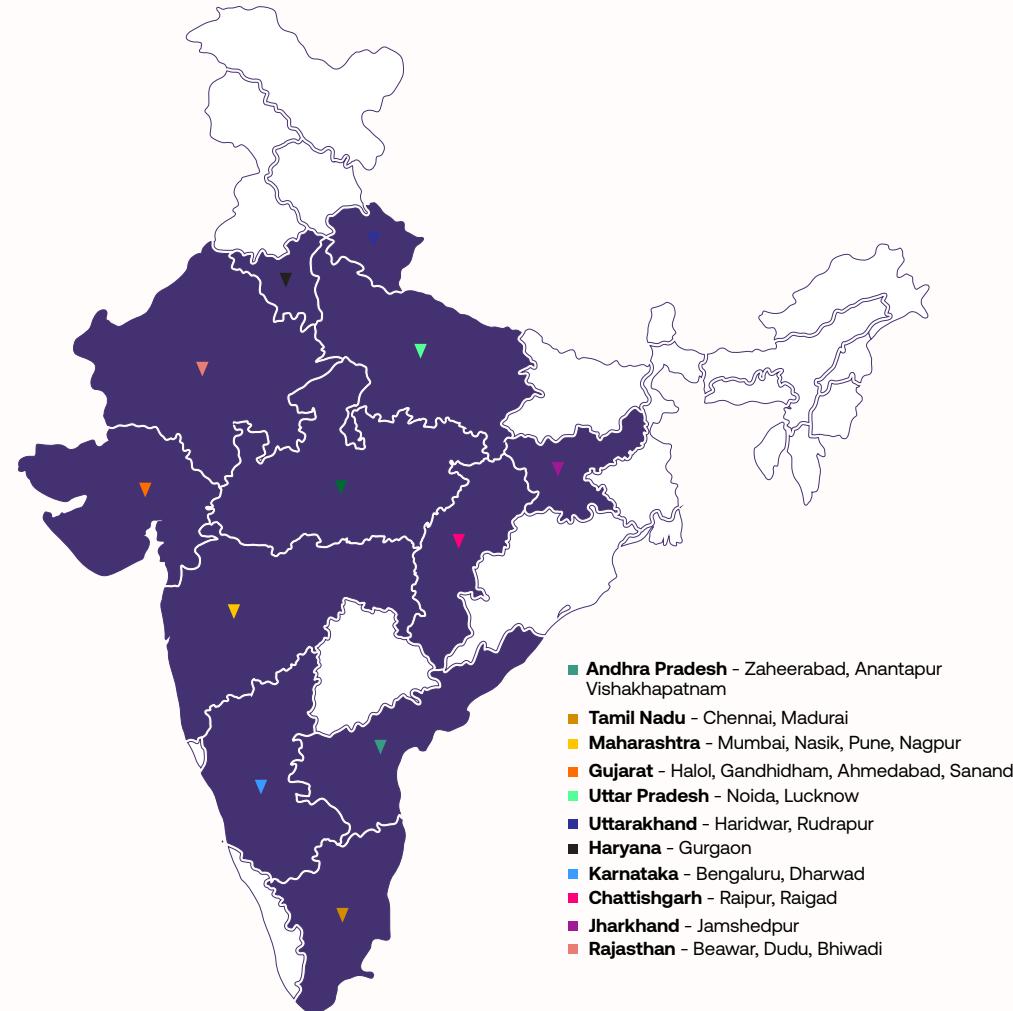
Our Network



31 Branch Offices



23 Loading Stations

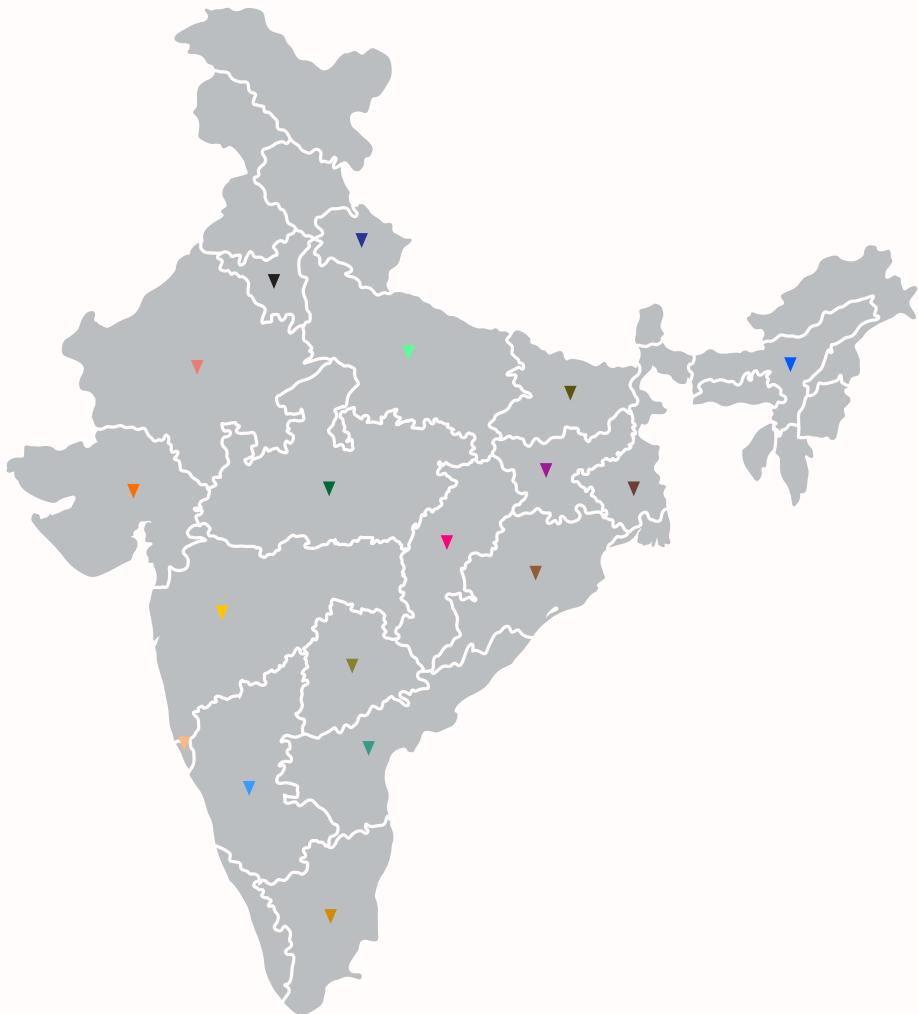


Our Network



58

Fuel Stations



- **Telengana** – Hyderabad
- **Andhra Pradesh** – Zaheerabad
- **Tamil Nadu** – Chennai
- **Maharashtra** – Mumbai, Kolhapur, Pune, Kagal, Nasik, Zalki, Dhulia, Bhandara, Malegaon, Nagpur
- **Gujarat** – Vapi, Vadodara, Gandhidham, Halol, Sanand
- **Assam** – Guwahati
- **Uttar Pradesh** – Kanpur, Bhadohi, Raipur, Lucknow, Naubatpur, Lalitpur, Noida
- **Uttarakhand** - Haridwar, Rudrapur, Kichha
- **Haryana** – Gurgaon, Rewari, Panipat
- **West Bengal** – Kolkata, Barobisha, Gaisal
- **Madhya Pradesh** - Badnawar, Manpur, Jabalpur
- **Karnataka** – Bengaluru, Bellary, Bijapur, Dharwad, Humnabad
- **Orissa** – Bargarh
- **Chattishgarh** – Raipur
- **Jharkhand** – Hazaribagh, Jamshedpur
- **Rajasthan** - Nasirabad, Dudu, Bhankrota, Sirohi, Jaipur, Bichhiwara, Chanderia, Nimbahera, Patan
- **Bihar** – Begusarai, Gorakhpur
- **Goa** – Dadra Nagar Haveli

Banking Relations

We are associated with some of the well-known reliable **Public Sector Banks** as well as leading **Private Banks/ NBFCs** for a well-organized and steady business system.



IndusInd Bank

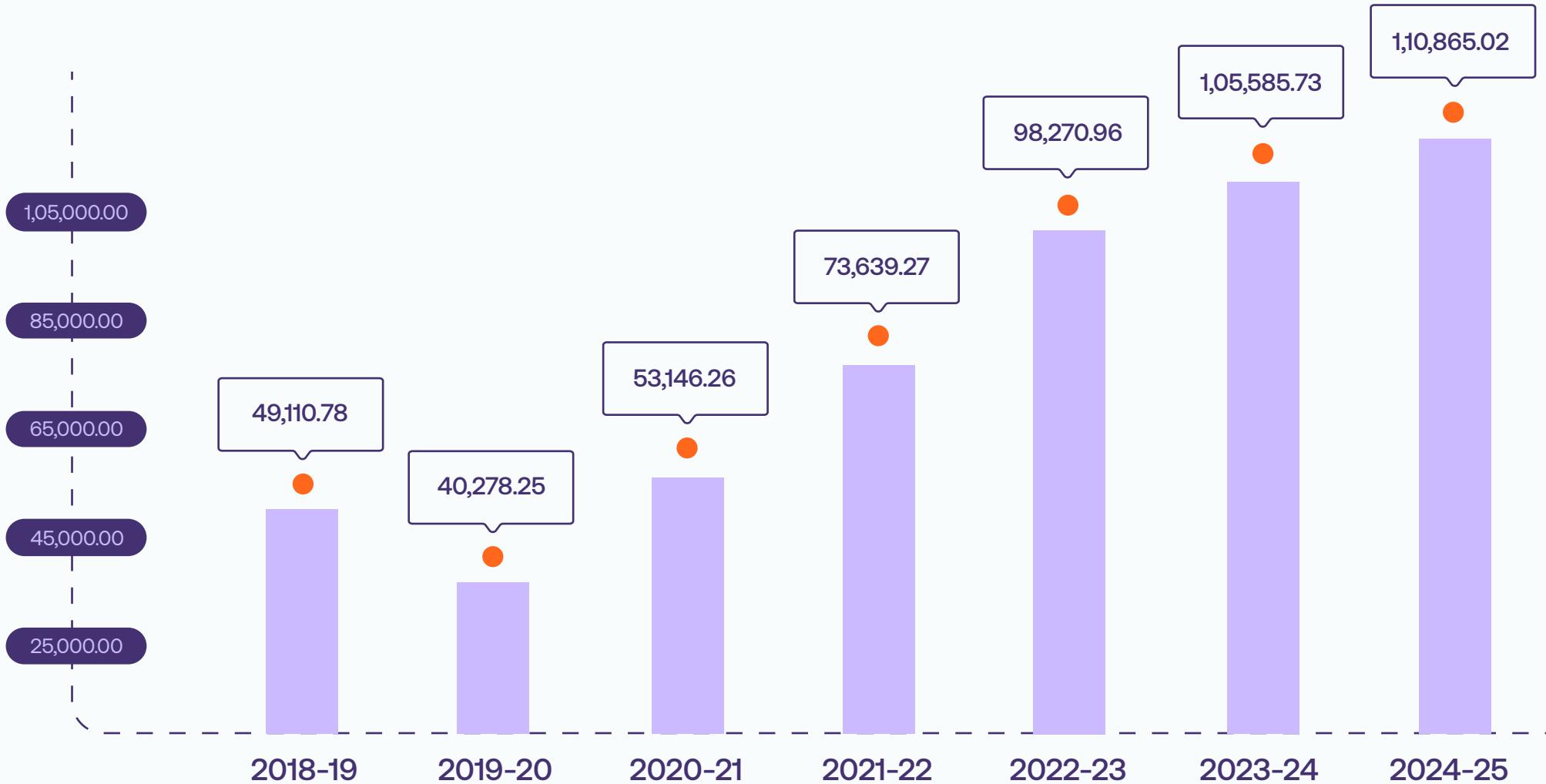


AXIS BANK



Financial Statement

We have maintained a steady financial growth throughout our span of growth that speaks for our **reliability and commitment** towards the business.



What Sets us Apart?

At KMT, we strive to be a step apart from the competition by **aiming to deliver perfection in every step**. Here are some reasons that sets us apart from the crowd, making us the **perfect business solution partner** for you.



Introduced Wheel Lashing in Car Carriers.



We are the first one to introduce Closed Container Car Carrier & First Key Account Authorized Workshop in India.



We have always adopted innovation to maximize efficiency and customer satisfaction.



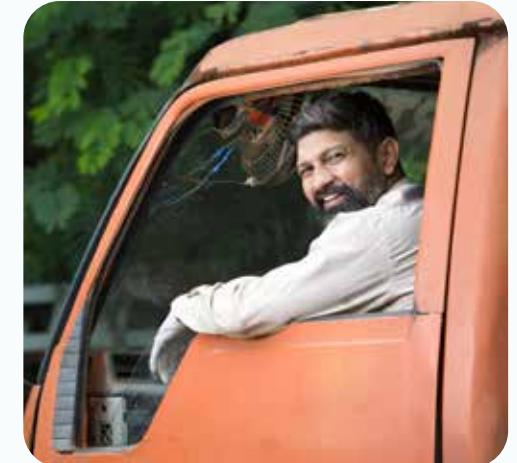
Introduced Curtain Car Carrier Trailer (LOHR India).



Air suspension vehicles for safer, smoother, and stable experience.



Simulator training to drivers for strong skills-development.



What Sets us Apart?



Large Owned Fleet



- One of the biggest fleet management company.
- Mixed Fleet of 2000+ carriers moving 15000 cars with 70000 tons of weight, and 5000 tractors every month.

Monitoring System



- Our GPS based vehicle tracking system in the entire fleet enables us to manage and ensure a responsible, safe, and productive system.
- Besides, it lets our customers see the progress of their consignment, offering a completely transparent process.

Safety as Priority



- We prioritize safety with initiatives like regular route checks, driving tests, and a routine refresher program.
- We conduct a thorough root cause analysis of any accidents and share case studies with all employees.

Automation



- All our operations are completely regulated by latest technology for process automation, providing an up-to-date internal management and external customer experience.

SAFETY IN EVERY MILE

Lowest accident rate per
lakh km driven



Our Credentials

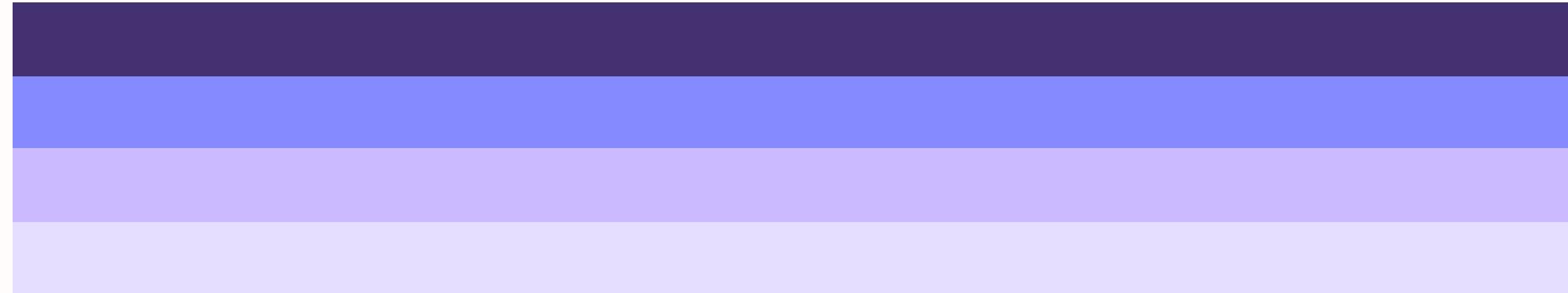
Though we are known for our work, our credentials speak for our credibility nevertheless.



We Are IBA
approved
Transporter
and **ISO 9001:2015**
certified.

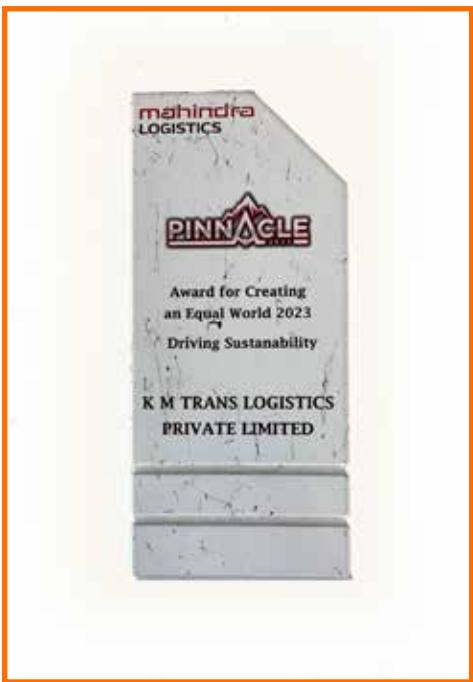
Have
98% On-time
Delivery.

Have
99% Damage
Free Delivery.



Accolades

We are proud and grateful to be the recipients of multiple awards for excellence in the industry.



01

We have been named Best Transporter by Maruti Suzuki and Honda; commendations from Mahindra & Mahindra and Hyundai.

02

We have received Awards for Innovative Practices, On-time delivery(south), Driver welfare, and Capacity enhancement.

Women Empowerment

KMT — Empowering Communities through Holistic Health, Transformative Education, and Sustainable Development Initiatives, Building a Better Future for All.



Corporate Social Responsibility

We believe that building a **sustainable positive world** is an essential part of building a **strong business** in the long term. Thus, we consciously try to do our part for society.



- We work closely with NGOs and other Charitable Trusts which are actively engaged with helping the underprivileged, financially weak, old, and differently-abled individuals. We have organised medical camps for free ENT, Diabetes, and other checkups, blood donation, etc.
- We have also organised social initiatives like tree plantation and free education camps. Besides, we are consciously committed towards creating a balanced relationship with nature.

KMT is Going Green



We believe that building a **sustainable positive world** is an essential part of building a **strong business** in the long term. Thus, we consciously try to do our part for society.



- This includes initiatives like - electric vehicles for staff, solar energy to meet the majority of electricity requirements, safe disposal of e-waste, scrap-handling by approved vendors, and green areas with abundant tree plantation at both offices.
- For the same purpose, we have rain water harvesting and radiant cooling at our head office in Jaipur with glass facade to maximise natural light consumption. Also, the Bhankrota office has a glass front to reduce light consumption.
- To reduce our carbon footprint, Majority of our fleet has been converted into BS4/BS6 vehicles to ensure minimum pollution.

Our Clients

This should be the last page

At the core of our consistent efforts towards scaling service standards lies **our commitment** to our clients. This has earned us a long list of renowned clients. Today, We Serve **95% of car & tractor manufacturers, top 5 steel manufacturers & 100s of other customers** across India.



The Taste of India



Thank You!

KM Trans Logistics

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